

# channels

A Pacific Coast Terminals publication for the residents of Port Moody



## For the Love of Local

### Over 80% of all Pacific Coast Terminals purchasing is within the Lower Mainland.

It goes without saying, Port Moody (and the Tri-Cities) is a prime example of shopping local, but did you know PCT is too? In fact, over 80% of all Pacific Coast Terminals purchasing is within the Lower Mainland, with over a third of that in the Tri-Cities alone!

Money spent locally creates more revenue generated for return into the community. Along with generating local income, a sense of community is created when local businesses are supported and are supported by each other. This not only creates more jobs locally but gives local businesses motivation and the community connections to support local causes. A great example of this movement is the new initiatives implemented by the Tri-Cities Chamber of Commerce. Charged with a mandate of supporting and growing our local economy, the Tri-Cities Chamber of Commerce recently launched a new initiative, #ShopChamber, to stimulate the local purchase of goods and services. Dana Strong, the Chamber's Director of Membership and Marketing, explains why: "When we keep our purchases in our community, it boosts our economy, creates local jobs, increases our local tax base, encourages local investment, and saves time and money for local consumers."

One great example of our local talent is the enCompass Solutions Group. enCompass is a leading industrial automation company and systems integrator specializing in controls and automation engineering, industrial IT, and electrical installations. The company was founded in 2003 in Port Coquitlam. Since then, it has expanded by opening two more offices in British Columbia. The majority of their team members have obtained their engineering credentials or trade designation locally. Additionally, they find it important to partner with educational institutions to mentor students during the completion of their term projects providing guidance and information regarding business operations and related industry topics.

enCompass designs and implements custom solutions in various industrial environments. They strive to use local contractors, suppliers, and materials. Their working relationship with Pacific Coast Terminals dates back to 2004. Since then, enCompass has had the privilege to leave a part of its legacy at PCT by completing projects like the Canola

Handling Facility, Potash Handling Facility, and the New Shiploader Boom. These projects at PCT, along with multiple others, have generated over 30,000 man hours of local labour providing jobs to skilled trade workers as well as engineers, thus stimulating the local economy.

Along with enCompass, PCT has established many strong business relationships within the Tri-Cities community. For example, Ballistic Arts, Graphic Artists of this very newsletter, is centered out of Coquitlam with Phoenix Print Management as printer and distributor, based right here in Port Moody. A.W Fireguard and Supplies in Port Moody is the provider of all our quality fire protection and supplies; Pedron Contracting, another great example, is a local family concrete and excavation business, situated in the Coquitlam area. Since 1996, their business focus has been their customers' satisfaction- providing reliable, committed concrete pumping, forming, placing, and finishing services (and PCT can speak to this!). Total Energy Systems in Coquitlam is another company PCT proudly supports. Total Energy Systems has been providing power solutions for over 60 years.

Shopping local accomplishes a number of very positive goals for businesses and the community. PCT, and other businesses that shop local, form partnerships between local businesses that lead to future and ongoing benefits of improved service and innovation. Businesses shopping local also results in other businesses growing and investing which supports and further produces local jobs. The increased business activity being promoted grows the municipal tax base and results in more business contributions to non-profit organizations for the benefit of everyone in the community. Shopping local also reduces the transportation of people and goods which reduces the impact of business on the environment. PCT is a proud local shopper and supporter of the Tri-Cities and Lower Mainland businesses.

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### PCT SPONSORS 55+ BC GAMES

PCT is proud to be a Diamond Sponsor of the 55+ BC Games 2016 Coquitlam.

Approximately 4,000 athletes and their families, coaches, 1500 volunteers and fans will converge in Coquitlam (and Port Moody for table tennis and dragon boat racing) for one of the largest community celebrations sport has seen in many years. This annual event showcases the outstanding athleticism of BC competitors 55+ and promotes the benefits of leading an active, healthy lifestyle.



## Ask an Employee

**Jennifer McKinnon, Office, Human Resources and Communications at PCT**  
**Nickname: JMac, JM, JBucks**

### 10 FUN FACTS ABOUT JENNIFER:

1. Born and raised Island gal from Nanaimo (or "Surrey by the Sea" as commonly referenced by Mainlanders) "JM" prefers to be barefoot and wears red pants on Wednesdays.
2. Lover of surfing (but paddleboards to *tide* her over), she prefers her puns intended.
3. Advocate of social responsibility, continuous learning, human capital and service above self #ProudRotarian.
4. She is the mother of a very smart, witty and big-hearted (which she comes by honestly) 11 year old daughter, who goes by the alias "Alex Tumbleton" (actual name Marissa McKinnon), known to the Starbucks Baristas as "Awesome".
5. "JMac" believes that no act of kindness, no matter how small, is ever wasted (-Aesop), if you have more than you need, you should build a longer table not a higher fence (-unknown) and that a good pizza should be folded and paired with a Brunello (-Jennifer McKinnon).
6. Passionate about organization, effectiveness, productivity and efficiency. Jennifer only likes clear pushpins and metal rulers and dislikes the yellow post-it notes (some say high maintenance, she prefers particular).
7. "JM" has a hard time staying up past 10, loves books, doesn't know how to turn on her TV and her entire closet fit into one box when she moved #LessIsMore
8. Jen finally met the love of her life at 33 (a very generous and loving advocate of risk

management who has 4 closets and 3 dressers and does not believe in less is more).

9. "J-Bucks" treasures the gratefulness that is found in her mat, "the attitude of gratitude is the highest of yoga" #Namaste

10. And finds that she tends to write in third person when talking about herself and uses too many #hashtags #SeeWhatSheDidThere?

**Q: Tell us about your life BPCT (before PCT)**

A: Prior to PCT I spent 10 years with Red Robin (Gourmet Burgers) at the corporate office – no question the reasoning behind my motivation, strong work ethic, passion for people and, more than likely, my few extra pounds (seriously, have you tried their burgers? #YUMMMM).

**Q: What's the best part about working at PCT?**

A: Getting to work with comedians (or as they call themselves... "Managers") and the remarkable, selfless gals of PCT. My steel-toe boots are pretty rad too...

**Q: If you could describe yourself in one word what would it be?**

A: Does a hashtag count? #CraftBeerSnob

**Q: If your coworkers described you in one word what would it be?**

A: #FunJen (but for the record, the other Jen is fun too) and HM (but I did not agree to this).



## Community Connections

This regular section is dedicated to showcasing some of our partnerships and providing important information to the residents of Port Moody.



### GOLDEN SPIKE DAYS

PCT was a proud sponsor of the Golden Spike Days (June 30th to July 3rd, 2016), a family-friendly event with loads of entertainment. This year the PCT Stage hosted a live Canada Day performance by 54-40.



### RIBFEST PORT MOODY

The Rotary Club of Port Moody's 2nd annual Ribfest was bigger and better than ever! Along with the "Ribbers", Ribfest featured some great local music talent on the PCT stage as well as beer gardens serving up only the best in local Port Moody beer! This year, the Rotary Club further partnered with the local Thrifty Foods to organize waste separation and cycling centers, minimizing the environmental footprint of the event. The event is a fundraiser for the Rotary Club of Port Moody and all the event proceeds (approximately \$75,000.00) will support a variety of Rotary projects and local organizations within Port Moody.



### KYLE SUMMER LUNCHEON

PCT has been sponsoring the Kyle Summer Luncheon for over 15 years. A very popular event to the community that hosts around 80 seniors for lunch and provides live entertainment and special appearances – this year by the Golden Spike Can Can Dancers! Jennifer and Donna from PCT put in some serious labour, (happily) serving up the ever grateful seniors of the community at the Kyle Centre.



## Upcoming Events..

# PROUDLY SPONSORING

THE PORT MOODY ROCK & GEM CLUB PRESENTS THE 2016 ROCK & GEM SHOW

## SEEKING SULPHUR

From Resource to Precious Stone

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with special guest, Pacific Coast Terminals Co. Ltd.

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[www.portmoody.rocks](http://www.portmoody.rocks)

## IOCO Ghost Town Day

Sunday October 2<sup>nd</sup> 2016 Noon to 4:00pm

Entertainment— Kids Activities — Trolley Tours of Ioco Townsite

Performances by — The Syndicate, Theatrix- Magician Dennis Hewson- Musician Nigel Tucker, and Joyce and her dancing border collies  
 Bouncy Castle- Pony Rides— Horseshoe Pitch — Wood Turning Display  
 — Museum Pop Up Digital Display — Fruit Tasters- and much more!

IOCO Town site – loco Rd and 1<sup>st</sup> Avenue, Port Moody

[www.portmoodymuseum.org](http://www.portmoodymuseum.org) 604-939-1648 info@portmoodymuseum.org

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## Contact

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Your comments and contributions are welcome. Please forward them to us at:

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